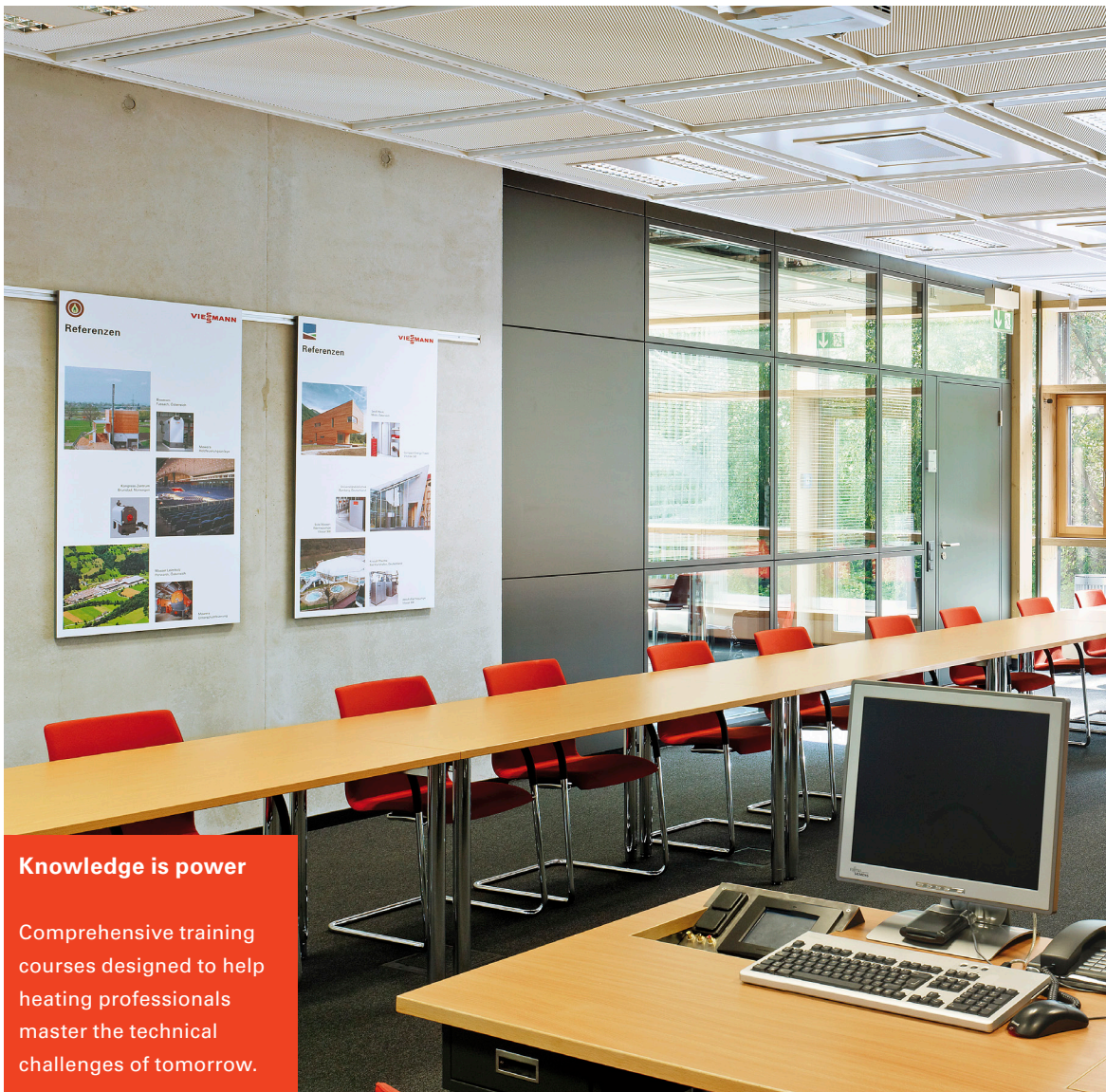


TRAIN WITH THE BEST

Viessmann Academy



Knowledge is power

Comprehensive training courses designed to help heating professionals master the technical challenges of tomorrow.

Knowledge adds value. From the fundamentals to the latest in Viessmann technology - we can help.



The Viessmann Academy - Your competitive edge

The heating industry is changing. With an increasing demand for high-efficiency heating and renewable energy solutions, it is essential for heating professionals to keep pace with the latest technological advances and current market trends.

First established to meet this demand, the Viessmann Academy offers a broad range of seminars covering our complete line of advanced heating technology. Our practical training does more than simply help our trade partners meet the needs of today's changing heating market – it also prepares them to become leaders within their industry. Industry partner education and training has been an essential part of the Viessmann corporate philosophy since the 1960s.

Viessmann Academy in North America

Three locations across North America serve the heating community with comprehensive training and support. Since the 1990s, our skilled instructors have focused on providing training that is relevant to the North American heating community. This ensures you receive only the information that's important to you and your market.

Training for all levels of expertise

For years, graduates have praised the outstanding quality of the programs offered at Viessmann Academy. Continuing our tradition of excellence, Viessmann technical training now accommodates an even wider range of skill levels to help you stay ahead of our ever-changing industry.

The comprehensive seminar line-up focuses on everything from advanced boiler and control technology, solar systems and accessories, to the latest service and sales techniques.

Our welcoming classroom and small class sizes encourage an interactive learning environment to help you get the most from each course.

Our seminars are organized in three levels:

- + 100 Series: Introductory
- + 200 Series: Application
- + 300 Series: Service

Win more jobs with Viessmann

In addition to technical instruction, the Viessmann Academy provides unique marketing and sales training with the customer's perspective in mind. This helps graduates to translate technical language into solutions that their customers understand.



Evolving training for a changing industry

As technology changes, so too do the courses offered at the Viessmann Academy – and the way we deliver them. Webinars, training videos and other online resources will play an increasingly important role at the Viessmann Academy as we take advantage of web-based technology to offer greater flexibility and improve access to training.

About the Viessmann Academy

- + Operational Viessmann boilers on display
- + Small group sizes – questions and interaction encouraged
- + Highly skilled, knowledgeable and experienced instructors
- + Relaxed, comfortable environment – enjoy great hospitality from our friendly staff
- + Exclusive marketing and sales training
- + Viessmann Academy certificate awarded upon successful completion of seminar

Get started

For a complete list of current seminars and our Viessmann Academy training schedule, please visit us online at www.viessmann.ca/en/company/academy.html

Online Training

The Viessmann Academy runs online seminars on a wide variety of topics on a regular basis which provide a simple, convenient way to learn more about our innovative products. These web-based training sessions are intended for contractors, distributors, engineers and sales representatives.

The online seminars are free, typically one hour in length and include opportunities to ask questions. Pre-registration is required for seminars, after which all log-in information will be emailed to you.

To sign up for an online seminar today visit:
www.viessmann.ca/en/company/academy/webinars/schedule.html

We suggest that you follow us on Twitter or Facebook to keep up to date with the latest seminar topics so you never miss a registration date.



Online Seminar Archives

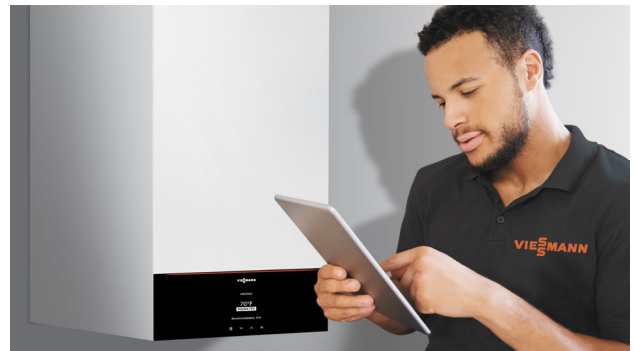
If you are unable to attend live training, don't worry, as you can view any of our past seminars whenever you have time. The Academy archives give you 24/7 access to all of our past seminar recordings, so you can view any of these sessions when it's convenient for you. Check out our website for past archives and our YouTube channel - Viessmann North America features a Online Seminar Playlist with all of our past recorded sessions.

Why train with Viessmann Academy?

We provide this high level of professional support because we realize that offering leading technology isn't always enough to close the sale. When our contractors are partners in the sales process, they find selling Viessmann easier than ever before.

Something for everyone

Whether you are a consulting engineer, wholesaler, heating contractor, service technician or sales representative, you can experience state-of-the-art training by our experienced Viessmann Academy professionals, geared specifically toward the needs of your industry segment.



The V+ Program gives you more

You can earn up to 20 Points with every Viessmann Academy seminar you attend! Points can be redeemed for a wide range of marketing tools, apparel and gift cards. Plus, members of the V+ Program get priority seating in the Viessmann Academy classroom.

Not a member of the V+ Program? Join today by visiting us at:
www.viessmann.ca/vplus



Train with the best at
Viessmann Academy.

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viessmann.ca

Viessmann Sales Office
Langley, BC Canada
(877) 853-3288

From the fundamentals to the latest in Viessmann hydronic heating technology – we can help in one of our Academy training centers or online seminars. Contact us today!

